

# SPARKS & REMARKS

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## THEN AND NOW

The Precision Build (PB) Adamo facility has been in operation since 1953. The original facility opened with 2,000 sq ft of office space and a 10,000 sq ft building for fabrication. Many changes and improvements have been made over the years and more are on the horizon as we continue to improve our capabilities. Today, the Adamo facility has more than 250,000 sq ft of fabrication space with five production bays, a 16-acre yard, full paint facility capabilities, and a rail spur line. While the city around us and our footprint may have changed, our philosophy of “success for our customers, our employees, and our company” remains the same.

To that end, we believe in building quality into every

product as it is developed rather than inspecting quality into the product after the fact. We are committed to total customer satisfaction through products and services that have been contracted, engineered, procured, fabricated, constructed, inspected, and tested to the highest quality standards and in accordance with the project requirements. We are also fully committed to the safety of our crews at our facilities and on job sites around the world.

We also believe an educated workforce is the best way to consistently ensure customer satisfaction and we support every member of our team in pursuing multiple industry certifications through hands-on, on-site training and mentoring programs.

Success for Our Customers, Our Employees & Our Company

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# LETTER FROM THE CEO

A recent event has caused me to appreciate even more the individual efforts and contributions of all our team members. Andy Wickham, who joined our team to lead our coatings operations, passed away following a sudden stroke. Andy was 41, and in addition to being an experienced and knowledgeable coatings leader, he was a positive, enthusiastic, and energetic teammate. It is not uncommon for us to have a greater appreciation for the individual efforts that collectively make a great team when a team member is no longer with us. Our team will step in and step up to move forward, but Andy will be sorely missed. In this moment of reflection, I would like to thank all my teammates. In many cases, we spend as much or more time with our work colleagues as we do with our immediate families.

The combination of all your work ethic, expertise, positive attitudes, creativity, and professionalism are the reason we can accomplish the things we do together. Collectively, with our vendors and customers, we build and repair products that are the backbone of the industries we support. It takes a large team of individuals, each doing their part, to make our projects a success.

On page three you can see that we continue to make investments in improving our facilities and expanding our capabilities. We are excited about our increased ability to improve service and productivity for our customers and have several additional installations this summer that we will highlight in future editions.

Congratulations to Donna Andersen on her achievement of Construction Health and Safety



Corey Yraguen,  
CEO of Precision Build

Technician certification and to our whole team as recipients of the 2022 Safety Award of Merit from the Fabricators & Manufacturers Association, International. You can learn more about how seriously we take safety on page eight.

This past year, we have made some great additions to our business development/sales team to help serve our customers better. Kara Jordan has recently joined our team of experienced business development and sales leaders to help guide our domestic construction business development efforts. Kara is highly experienced in

working with companies in our industry but with a slightly different focus. We are excited that Kara will help bring a new and enthusiastic approach to our business. Kara will be a part of a stellar team that includes Jamison Onstott, who leads modular fabrication and construction, Federico Rivas, who leads our international sales, and our longest serving sales leader, Kevin Sigl, who is often involved in all areas of our business for both Tampa Tank and Florida Structural Steel. We are excited that this team will help improve our communication and support of new and existing customers. After a long stretch of time where travel was limited, our team has been pleased to be back visiting our customers at their business locations and jobsites. Please welcome Kara to the team and say hello and thank you to all our sales leaders when you see them in the office.

Corey Yraguen  
CEO

*“There is only one thing more precious than time and that is who we spend it on.”*  
- Leo Christopher

# WORK SMARTER, NOT HARDER

Precision Build continues to invest in infrastructure and equipment to increase safety, quality, and productivity for all of our teams. In this issue of our newsletter, we highlight four improvements that target these key metrics.



## 15-TON OVERHEAD CRANE

We have recently installed two new 15-ton overhead cranes in our plate rolling bay at the Adamo facility. This improvement allows for more effective use of the bay's CNC processing machine and plate rolling stations.



## MOBILE BLAST CANOPY

We have installed a mobile blast canopy at our Adamo facility to increase the safety and operational capacity of our paint teams. This canopy, similar to the unit we installed at our Port facility in 2021, is made of two 50' sections that can be moved into multiple positions on a rail system. This system is positioned under our 150-ton gantry crane and in line with the interior bay cart system to allow for easy handling of large components.



## CNC BAND SAW

A new CNC band saw has been installed at our Port facility in Gibsonton Florida. This machine has a 20" x 30" cutting window and is fully automated to pull material into position and cut with minimal operator involvement.



## A PB EMPLOYEE USES PHASED ARRAY ULTRASONIC TESTING

In our December 2021 issue, we recognized Dale Ison, our Executive Vice President of Technical Services, for his significant achievement in receiving the 2021 AISC Special Achievement Award. Dale was recognized for his efforts in making phased array ultrasonic testing (PAUT) a useful technology for our industry. Precision Build has recently purchased new PAUT machines to take advantage of the rewards this technology offers.

# INTERNATIONAL NEWS



*Precision Build at the 2022 Guyana International Energy Conference and Expo*

## **GUYANA INTERNATIONAL ENERGY CONFERENCE 2022**

The International Energy Conference and Expo that took place from February 15 - 18, 2022, had an attendance of more than 1,500 visitors, which included representatives from Precision Build.

The PB booth experienced a high volume of visitors showing interest in the work and included companies inquiring about the development of future projects that involve tanks and steel structures.

PB had the pleasure to receive the President of Guyana, H.E. Mohamed Irfaan Ali and other dignitaries, as well as US Ambassador to Guyana, Sarah-Ann Lynch.

The opportunity to talk about PB doing business in Guyana also came from interviews on local television and newspapers, manifesting the capabilities and high-quality standards for over ten years of constructing steel tanks in the nation.

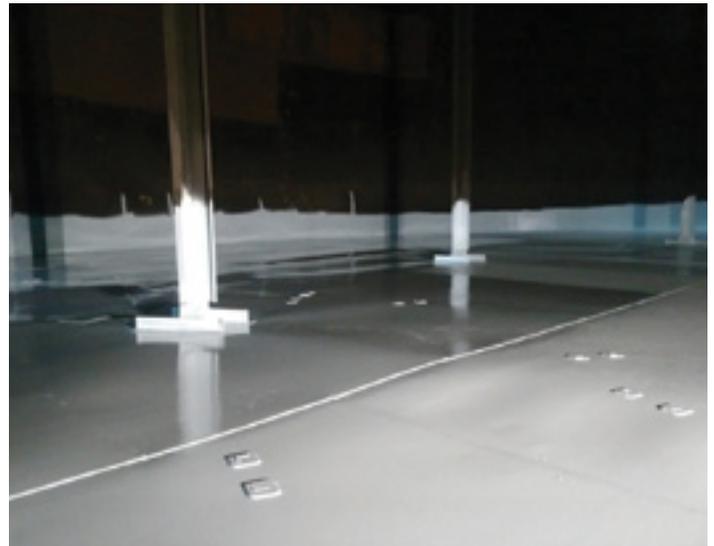
## **REPAIRS TO A 200' DIAMETER BY 57' 6" HIGH STORAGE TANK UNDER API 653 STANDARDS**

GEC NV – a PB affiliate company – was chosen to perform repairs on a 321,700 Bbls. steel storage tank on the island of St. Eustatius.

The scope of this project included preparing shop drawings, furnishing and fabricating materials, and making repairs to the bottom, exterior shell, roof, perimeter handrail, fire system, and steam and condensate system. The work also included painting and insulating the tank. All work was done under API 653 Standards.

GEC NV has a long history at this facility and makes safety a priority in all project planning with the customer, working together to create a zero-incident environment.

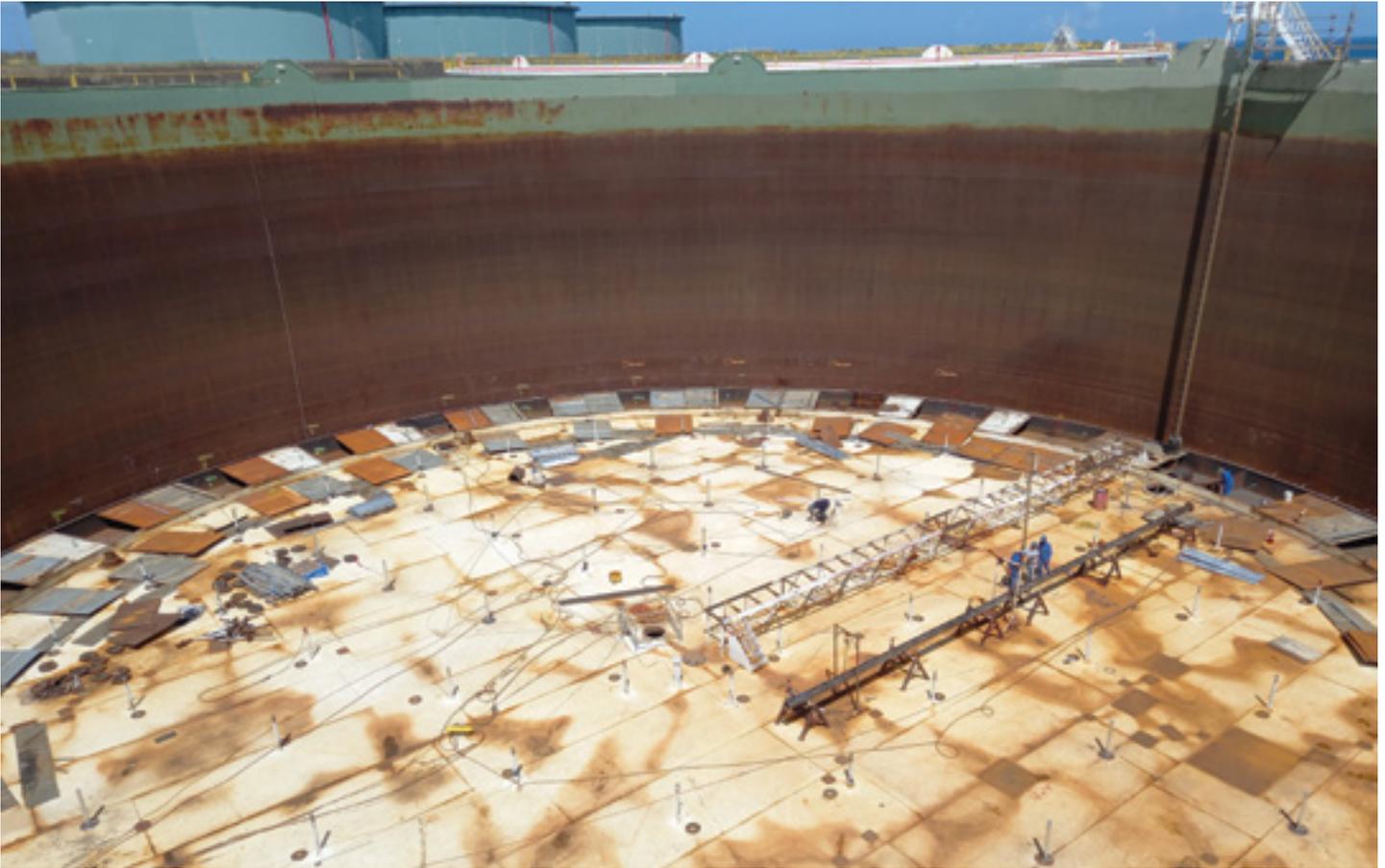
Repairs on the tank were completed on time and on budget and the tank has been closed up and turned over to the customer for service.



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# INTERNATIONAL NEWS

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*Large Tank Repair In Progress*

## **TANK REPAIRS IN ST. LUCIA FOR A RECURRENT CUSTOMER**

PB crews are currently repairing a 197' diameter, 67' high tank on the Caribbean Island of St. Lucia for one of our long-term customers. The scope of work consists of repairs to the bottom, EFR deck and pontoons, EFR rolling ladder, wind-girder, installation of a new gauger's platform, the replacement of foam pipe supports, and spiral stairway treads and stringers.

The professionalism and efficiency of the PB crew has not gone unnoticed. The client is so pleased with the work, they have awarded us a new project repairing a similar tank.

We are proud of the work done for all of our customers throughout the years; our commitment to quality, timeliness, and safety continues to be the reason why recurring customers trust Precision Build.



*St. Lucia Crew*



*Fabricators & Manufacturers Assoc., Award Team*

**PRECISION BUILD RECEIVES THE FMA/CNA SAFETY AWARD!**

Precision Build was recently chosen to receive a 2022 Safety Award of Merit from the Fabricators & Manufacturers Association, International (FMA). The FMA/CNA Annual Safety Awards recognize metal fabrication companies that adhere to excellence in safety. The Safety Award of Merit is given to companies posting an injury and illness incidence rate for the reporting period that is better than the published Bureau of Labor Statistics (BLS) rate by 10 percent or greater, based on their NAICS code.

“I congratulate Precision Build on winning a Safety Award of Merit,” said Edward Youdell, President and CEO of FMA. “Safety is clearly a priority for the company. They set a good example for others in the industry.”

We couldn't have said this any better ourselves! Keep up the good work.



*Donna Anderson, Field Division EHS Director*

**CONGRATULATIONS DONNA ANDERSEN!**

Congratulations to Donna Andersen, our Field Division EHS Director, for her most recent (of many) accomplishments. Donna has obtained her CHST (Construction Health and Safety Technician) certification. Donna is an incredible asset to our team and a firm believer in continuous improvement for the company and herself. Way to go Donna!

**Precision Build Increases Visibility and Markets at Industry Events**

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ILTA - International Liquids Terminals Association  
Booth No. 421 • June 13 – 15, 2022 • George R. Brown Center • Houston, TX

API – (American Petroleum Institute) Storage Tank Conference  
October 12 -13, 2022 • Marriott Marquis San Diego Marina • San Diego, CA

Heavy Movable Structures Conference  
Booth No. 300 • October 18 – 20, 2022 • Renaissance Orlando at Sea World • Orlando, FL

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# BY LAND AND BY SEA, WE DELIVER THE GOODS

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*Box Girders Shipped By Land*



PB has shipped the last of three 10' by 144' box girders weighing approximately 250,000 lbs. to a customer's site in Kentucky. These engineered loads required both a pull and push tractor. The full shipping configuration consisted of a load that was 250' long with 25 axles, the full weight of which was 450,000 lbs.

PB has fabricated, tested, and shipped a 35' diameter x 23' high, shop built, stainless steel tank to a customer in South Florida. Due to site constraints, the tank was fully fabricated and tested at our port facility then transported to site by barge.



*A Stainless Steel Tank Shipped By Sea*

# PRECISION BUILD TEAM TALK

## Safety Awards

### CONGRATULATIONS AND THANK YOU, BRIANNA MCCALL

While moving awkward heavy equipment, Brianna had an idea for the future. She noted that having a strapping system to hold heavy and wobbly parts on the top side of the forklift would make the process safer. A strapping system was found and put into use making it safer to move heavy machinery.



### CONGRATULATIONS AND THANK YOU, BRANDIE SCOTT

Monday morning, while preparing to go up in the lift, a team member did not see that he had a frayed lanyard. Brandie Scott checked everyone's equipment, as usual, and noticed the frayed lanyard before the employee went up on the structure for work. The lanyard was exchanged with one that was undamaged. Brandie is an extraordinary employee who goes above-and-beyond when it concerns safety and other employees on the job site.



### CONGRATULATIONS AND THANK YOU, JEFF HORN

While a welder was heating and straightening beams, Jeff noticed that the welder was working too close to the rose bud torch. The heat began to melt the welder's hood. Jeff stopped the welder from getting burned and had him move to a safer distance.



### CONGRATULATIONS AND THANK YOU, MICHAEL HICKMAN

Port Facility QC Technician, Michael Hickman observed some welding leads being used in the retractable tent area that had some bare spots on them. Some of these bare areas were lying on the steel tracks. The welding foreman was notified, and the issue was corrected. Mike showed good safety awareness and diligence in getting the matter corrected quickly thus earning him the 2022 Q1 Port Facility Quarterly Safety Star. Precision Build promotes this type of safety excellence and recognizes that the safety of our employees is of the utmost importance.

