

SPARKS & REMARKS

VOLUME 13, ISSUE 1

MAY 2020



PLANNING AND COORDINATION LEAD TO LARGE SCALE SUCCESS

To build a steel mill, it takes steel and a lot of it. It's work that requires the kind of high-end, large-scale fabrication that's right in our wheelhouse. In the last quarter of 2019, the Tampa TTI-FSS team fabricated four, 350,000 pound, 46' diameter silos that were shipped by barge from our facility at Port Redwing. In January of 2020, our Field Division began erecting the first two of four vessels that were shipped to the waterside construction site.

Strategic planning and coordination are keys to the success of complex, oversized projects such as this one; the details and logistics of which are closely analyzed before the first pieces of steel are cut or the first welds are made. In the controlled environment of our facility,

our master fabricators build the largest pieces possible, that can safely be transported to a construction site. The value of this process is efficiency, safety, and the protection of our crews and equipment in a facility designed specifically for this purpose.

After successfully transporting the sections to the job site, the keys to erecting these oversized components included our experienced field crew, led by Superintendent Joe Farrell, heavy duty cranes, and a very detailed lift plan with safety procedures, which considered the critical nature of the lifts.

The project is ongoing, but by all projections, will be completed on time and on budget.

Success for Our Customers, Our Employees & Our Company

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LETTER FROM THE CEO

There's a lot of news with this issue of Sparks & Remarks. First, as we cope with the COVID-19 pandemic, I want to thank our Environmental, Health and Safety (EH&S) team, our online production management, and our very professional shop and field production teams for their quick responses in dealing with this crisis. We will get through this together, and in the end, will come out stronger.



David Hale, CEO of TTI-FSS

In a recent press release, we announced the merger of Tampa Tank Inc. – Florida Structural Steel (TTI-FSS) and Precision Tank Inc. This merger combines the strength of two private, long-standing, family owned companies, to generate synergy, opportunity and growth. Everyone involved is aligned and supportive of growing together under the Precision Build brand. The combined company will provide global storage, structural steel and service solutions. The combination of the private companies will commence immediately with full integration expected over the next 24-months.

During the integration period, the existing operating companies will continue to work as independent brands, endorsed by the combined company name. The combined company will be called Precision Build Companies, LLC, headquartered in Tampa, FL.

David Hale, CEO of TTI-FSS, and David Hemming, president of Precision Tank, will lead the integration of the combined companies. Each will continue to run his historical business units during the integration period.

“We’ve been looking at this combination for a long time. And the more we looked, the more it made sense,” said Hale. “Our corporate cultures are both safety focused with customer-first attitudes, and we both bring incredible depth that can be shared across our business units.”

Precision Tank offers mild and stainless steel, fiberglass and field-erected tanks, focusing on agriculture and industrial markets. Tampa Tank creates and installs large API/ASME, field-erected steel storage tanks. Florida Structural Steel, builds and installs complex, custom structural steel projects such as bridges, cruise terminals, and even large barge shipped steel modules for a wide range of industries. All of the companies create projects to exacting, precise specifications and tolerances.

During the integration period, employees will remain in their current

operating companies. Some corporate support services will be combined. No layoffs are expected as a result of the business combination.

“It’s not every day that you can bring two leaders together. For years, we’ve been setting the standard in steel and fiberglass tanks, particularly for the agriculture sector. Likewise, Tampa Tank has been creating these massive projects from field erected tanks to bridges to giant structural projects,” said Hemming. “This is a combination that makes sense for both companies.”

The combination was approved unanimously by the boards of both companies.

“Since the very earliest days of Tampa Tank, we’ve worked hard to create and maintain a company that delights its customers and values its employees. I’m proud to say that we’ve done that,” said Cal Reed, founder and chairman of TTI-FSS. “I see this as the next step in our evolution. Going forward, we’ll have more solutions to offer our customers and an even bigger, more capable team. Let’s get to work!”

The combined organization will be governed by a six-person board of managers comprised of executives and owners from the existing Precision Tank and TTI-FSS. Rick Brandt, CEO of BRANDT, Inc. and a Precision Tank shareholder, has been named chairman of the board. “We are excited about this combination,” said Brandt. “With the resources of the combined company, we will be better able to serve our customers with a more diversified business.”

Finally, I am happy to announce that Corey Yraguen will be filling an open TTI-FSS position. Corey came aboard May 4th in the role of President. Corey’s background includes decades of experience with large steel fabrication facilities. Between the Precision Build merger and the addition of Corey to our already strong team, I believe we are positioned for a very bright future.

With all this great news, I think it’s appropriate to sign off with the following quote:

“The pessimist complains about the wind, the optimist expects it to change, the realist adjusts the sails.” – William Arthur Ward



Corey Yraguen, President of TTI-FSS

David Hale/CEO

ABOUT TAMPA TANK INC.-FLORIDA STRUCTURAL STEEL (TTI-FSS)

Tampa Tank Inc. was founded in 1953 and acquired Florida Structural Steel in 1984. The company provides complete design, shop fabrication, shipment, field erection, inspection and testing of welded steel products for the petroleum, chemical, pulp and paper, mining, electric power, water and wastewater industries. The company operates across North America, Central and South America and West Africa. TTI-FSS is American Society of Mechanical Engineers (ASME) and American Institute of Steel Construction (AISC) certified.

For more information, visit us on the web at <http://www.tti-fss.com>.

ABOUT PRECISION TANK

For more than 50 years, Precision Tank has provided innovative liquid storage solutions for a wide array of industries, with a particular focus on Agriculture. Today, Precision Tank is a leading organization of unrivaled products and services built on the legacies of Precision Tank & Equipment and A&B Welding. Together we share a vision of providing our customers the most extensive offering of premier liquid storage solutions served by Precision Tank, Inc. and the professional construction services of Precision Liquid Construction, LLC.

For more information, visit us on the on the web at www.precisiontanks.com

WORK SMARTER, NOT HARDER

INTERMODAL LOGISTICS

Along with having more than 60-years of expertise in fabricating large, complex steel structures for a myriad of industries and uses, TTI-FSS is equally adept at the unique logistics involved in transporting what we build. With more than 1500-feet of deep-water berth access at our Port Redwing facility, multiple rail car siding at both Tampa facilities, and inhouse over dimensional trucking capabilities, TTI-FSS maps solutions to any logistic challenges before we spark the first weld on any project. Planning always leads to success, and to projects being delivered safely and efficiently.



TTI-FSS is capable of shipping and receiving components of all sizes by road, rail or barge.



INTERNATIONAL NEWS

DEMOLITION OF OLD PIPELINES AND INSTALLATION OF NEW ONES IN STATIA

Last year, our TTI-FSS company, General Engineering Corp. NV., working on the island of St. Eustatius, completed a project to substitute approximately 2,640 ft. of old 8” and 16” pipelines for a new 24” pipeline that runs on the jetty to a ship dock area. The work, which included 30 employees, took 10 months to complete. During that time, there were no safety incidents or major delays, and our teams finished the work within budget and ahead of schedule.

Our experienced workforce, from seven countries in Central America, plus Columbia and Venezuela, adapted well to the conditions working on the island, and maintained their productivity, even on very hot and rainy days. They are also aware of the risk of hurricanes during the summer season, and maintain up to date training on safety, health, and environmental issues.

Upon completion of the project, the customer sent a short note to TTI-FSS headquarters in Tampa, congratulating our crew.

“I would like to take this opportunity to congratulate the excellent group of GEC NV. workers who diligently fabricated, installed and successfully started-up the pipeline substitution to the new 24-inch Fuel Oil jetty line. All the craftsmen, including welders,



Statia Pipelines St. Eustatius

fitters, painters, inspectors and their supervisory and support staff, were of proven quality. They contributed to a project with many challenges. Complicated construction was carried out within our allotted time-scheduled, despite the additional changes and modifications that the design required. The project was carried out with no accidents to report and without time wasted, though less than ideal weather conditions, and with minimal impact to the normal programming of ships in the dock. Their efficiency guaranteed swift completion of the project. Thank you all for a job well done.”



Statia Pipelines St. Eustatius Team

INTERNATIONAL NEWS

SAFETY DRILLS SAVE LIVES

It is well-known that TTI-FSS prides itself on our safety record and on being proactive in regard to safeguarding the health and well-being of our employees. That's because our experience has demonstrated that in emergency situations, timely, smart reactions, combined with training, saves lives. This is why we train!

- Establishing the interaction and participation of emergency personnel
- Providing feedback to all personnel on the importance of helping others, and facilitating swift, clear, communication under emergency situations
- Testing the knowledge acquired by each responsible person on their specific duties, during a heat stress related emergency

The drills were conducted efficiently and safely, and more importantly, our teams are prepared. Be aware. Be safe. And above all, make safety an on the job priority.



TTI-FSS safety drills in Guatemala

Recently, TTI-FSS teams conducted training-drills at a Guatemala site, where a clean oil product tank was being built. The objective of the training was to maintain – in TTI-FSS personnel, as well as in our subcontractors – a “preventive-responsibility culture,” with the ability and knowledge to mitigate an emergency as it develops. Specific objectives included:

- Checking the adequate response time of the workforce, and the equipment requirements needed to attend to an emergency situation



TTI-FSS EXPANDS OUR REACH AND CAPABILITIES WITH A DOMESTIC FIELD PIPING CREW

TTI-FSS is happy to announce the addition of a domestic field piping crew, which enables us to expand our reach in the industry to include terminal yard piping, additive lines, manifolds and truck racks, and fire protection piping. With superintendent Nestor Irizarry at the helm of this division, we now have a crew to fabricate piping in our shops and also to perform field construction. The domestic field piping crew is a great addition to our diverse business interests.



TTI-FSS FLEXES MUSCLES, WHILE DEMONSTRATING PRECISION

TTI-FSS pulled-out all the stops on a project that showcased our ability to process large sized, thick plate fabrications to exact specifications, with plate sizes from 4" to 12" thick, and lengths up to 90'. The process included procuring 4" and 6" thick plates to make 60' to 90' long flanges and webs, then we processed these into custom made columns with machined ends. To ensure strength and stability, we processed 8", 11" and 12" base plates for the column assemblies.

Utilizing tandem robotic saw machines and mobile CNC machines, our highly talented welders and fabricators assembled the individual items into column assemblies.

From layout to fitting to weld out, TTI-FSS crews demonstrated their focus and professionalism ensuring quality workmanship and safety in moving these large-scale steel fabrications.





U.S. Representative Ross Spano (pictured far right), of Florida's 15th Congressional District, met with members of TTI-FSS management and Hillsborough County Commissioner Sandy Murman to tour the TTI-FSS Port Redwing Facility. Mr. Spano is a driving force in Bipartisan Transportation Solutions that impact not only our district but the nation as a whole.



In a meeting facilitated by Port Tampa Bay, U.S. Secretary of Labor, Eugene Scalia (pictured left), participated with TTI-FSS employees David Esquivel Jr., Paul Griste, and Gary Rajaram in a Q&A session, with topics related to our local industry. The

TTI-FSS team did a fantastic job representing our company, our industry, and our community in this open forum discussion.

Congratulations to David Aldana for being promoted to International Projects Manager (IPM) effective May 1, 2020. The primary role of the IPM is to support Field Division Manager, Chris Moore, on all International Projects. David has been an integral member of TTI-FSS for the past 9-years as a project manager. David's diligence, knowledge and vast experience with international projects are only a few of the great assets that he brings to TTI-FSS.



**SPARKS & REMARKS NEWSLETTER
DISCLAIMER**

Sparks & Remarks is an employee written newsletter for TTI-FSS and TTI-Bhicam employees, clients and for anyone with a general interest in the public works of Tampa Tank-Florida Structural Steel. The information contained in this newsletter is not intended to advise, advocate, endorse, champion or promote any specific safety or construction related action on the part of the reader. The purpose of this newsletter is to help build pride of accomplished, a sense of team, and an esprit de corps among our employees, our partners and our clients. In reading this newsletter you agree to enjoy it for entertainment and enlightenment only and expect nothing tangible or intangible as a result and will take no specific actions based solely on the information it contains.

TTI-FSS Increase Visibility and Markets at Industry Events

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To receive your print or electronic copy of our quarterly newsletter, go to www.tti-fss.com and add your name to our distribution list on our Contact page.

TTI-FSS is slated to participate in the following events, unless they are postponed due to the current worldwide health pandemic.

National Institute of Storage Tank Management (NISTM)
Booth No. 209 • July 27-29, 2020 • Rosen Shingle Creek Hotel • Orlando, FL

18th Biennial Movable Bridge Symposium
Booth No. 300 • October 12-15, 2020 • Sheraton New Orleans Hotel • New Orleans, LA

API 2020 Storage Tank Conference
Booth No. • October 12-15, 2020 • Grand Hyatt Nashville • Nashville, TN

International Liquids Terminals Association (ILTA)
Booth No. • November 16 - 18, 2020 • George R. Brown Convention Center • Houston, TX

TTI-FSS TEAM TALK

Safety Stars 2020!

CONGRATULATIONS PAUL GRISTE

Paul acted promptly when seeing multiple safety issues at Port Redwing. He noticed a co-worker using a grinder missing a safety guard and that another grinder was not only missing its guard but was equipped with the wrong sized wheel. Knowing that these issues could lead to serious injuries, Paul reminded his co-worker of the dangers and brought the issues to the attention of the foreman and the safety rep. Thanks to Paul's quick actions, the equipment has been repaired.



Port Redwing

CONGRATULATIONS GARY RAJARAM

Gary stabilized a fellow employee who suffered an eye injury and helped move the injured man out of harm's way. He followed all procedures and assisted in documenting the incident. In another situation, Gary noticed that the chains on his rigging-equipment were stretched to the point of being unsafe. He reported the matter and had the faulty rigging removed, keeping himself and his coworkers safe.



Adamo



Congratulations to Clinton Nguyen and Joseph Farrell for earning OSHA 30 Certifications.

SAFETY STAR AWARDS — Q4 2019

The 2019 Safety Star recipients each went above and beyond their call of duty to not only ensure that their co-workers were safe, but to also maintain a safe work environment. From stopping a fellow welder when seeing sparks, the source of which was a weak ground connection, and creating 36 safety covers staged by each welding machine, to ensuring that proper safety equipment is being used at all times and alerting safety that the sun can create a blinding hazard, their observances and quick actions served to keep themselves and their workers safe. We are sincerely thankful for their efforts!

THANK YOU ADAMO EMPLOYEES:

Tyrone Lee, Karl Brown, Mike Jenkins, and Antonio Dorsey

THANK YOU PORT REDWING EMPLOYEES:

Jack Eckerton, Bill Prescott, and Brenden Flanigan

Q1 2020 Honorable Safety Mentions: Bobby Helms (Port) and Michael Scott (Adamo) - Not pictured.